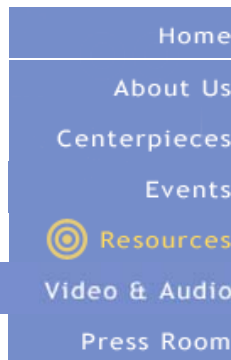




Shortcuts for special audiences

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Resources

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Safko International, Inc. Records, 1984-1998 (bulk 1989-1995)

Extent and Forms of Material: 12.6 cubic feet, including photographs, video and audio recordings, and electronic records (34 boxes, 2 oversize folders, 29 1/2" videotapes, 4 standard audio cassettes, 30 5.25" floppy computer diskettes, and 20 3.5" computer disks)

Creator: Lon S. Safko

Abstract: The records of Safko International, Inc., document an assistive computer technology company created by Lon S. Safko to produce and sell the environmental control systems he invented for the physically disabled, specifically quadriplegics. Through the use of a computer and alternative input devices, the physically disabled were able to overcome physical barriers which inhibited them from attaining an autonomous lifestyle.

Repository: Archives Center, National Museum of American History, Smithsonian Institution, Washington, D.C. archivescenter@si.edu 202-633-3270

www.americanhistory.si.edu/archives

Collection Number: AC0911

Processing Note: Processed by Jessica Owens, Summer, 2006; supervised by Alison Oswald, archivist.

Information for users of the collection

Conditions Governing Access: The collection is open for research use.

Physical Access: Use of audio cassettes and 1/2" videotapes may require production of reference copies.

Conditions Governing Reproduction and Use: Copyright held by the Smithsonian Institution. Collection items available for reproduction, but the Archives Center makes no guarantees concerning copyright restrictions. Reproduction permission from Archives Center: fees for commercial use.

Preferred Citation: [Title and date of item], Safko International, Inc. Records, Archives Center, National Museum of American History, box number X, folder number XX, digital file number XXXXXXXX

In-depth information about the collection

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Administrative/biographical history

Administrative history

Founded by Lon S. Safko in 1987, Safko International, Inc. was formed in response to the encouragement Safko received from demonstrating SoftVoice, his environmental control system. At first, Safko was merely fulfilling a promise to help a quadriplegic, Herb Smith, regain control of his environment. As Safko encountered the many difficulties of adapting existing voice recognition software to communicate with hardware devices, such as lamps, he understood that the only way to fulfill his promise was to invent his own system. Shortly after his first demonstration, on March 3, 1986, he was so inspired at the success of his invention that he decided to continue his work. In October of that year, Safko was contacted to install a system for Leon Mutch, a man who had lost his will to live after being paralyzed from an automobile accident. After installing the system, Safko heard nothing for a few weeks. Then after being telephoned to retrieve the system, he was surprised to find that Mutch had in fact regained some arm mobility, and more



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importantly, Mutch had regained the hope that he had lost. Less than six months later, on March 6, 1987, Safko International, Inc. was formally incorporated in Kennewick, Washington, to develop, produce, market, sell, and distribute Safko's inventions, primarily SoftVoice and its successor, the SenSei System.

Although Safko International, Inc. was officially incorporated in 1987, the company did not fully develop until its relocation to Chandler, Arizona, in 1989. During 1987 and 1988, Lon Safko continued to work in the computer retail business and as Senior Systems Engineer for the United States Department of Energy, under Westinghouse Electric Company, to produce an Artificial Intelligence computer system. From August to November, 1987, Lon Safko was repeatedly contacted by Debra Purcel, a physical therapist who wanted to purchase the system for one of her patients, a sixteen year old girl with a spinal tumor whose last request was to communicate her thoughts and feelings to others who were suffering from similar circumstances. Safko was reluctant to sell her the system because the girl was using a respirator and therefore would be unable to speak clearly enough for a computer to recognize her voice. Eventually, Safko realized the solution was to modify his system through the use of alternative input devices. He created HeadMouse, an input device modified from an existing model. He named the modified system SoftVoice II. In August, 1987, Safko's environmental control system was renamed the SenSei System. After modifying the system to provide for the needs of the young girl and its successful demonstration, Safko decided to give the system free of charge to her. Unfortunately when he returned to surprise her, he was too late. Her life support systems had been unplugged two days before.

Shortly thereafter, in March of 1988, Safko returned to Safko International, Inc. with a greater determination to reach those individuals trapped by circumstances beyond their control. Also in 1988, Safko International, Inc. was given office space in which to continue research and development of Safko's assistive computer technology systems through the assistance of Westinghouse Electric Company. As of 1988 Safko was President and Chief Executive Officer of the company, Stan Colson was Vice President and on the Product Development team, Bruce Jorgenson was the Secretary and Treasurer in charge of the Finance and Administration division, Bob Hennig was on the Product Development team, and Keith Fischer served as Director of Engineering. The Marketing and Sales division was composed of Roger McDowell and Melanie Strege.

During 1988, Safko International, Inc. began clinical testing at hospitals and rehabilitation facilities. In addition, the company signed a contract with Boyd Fricke of the Austin McDaniel Corporation granting an exclusive international sales and marketing rights to Safko International, Inc.'s products in exchange for financial assistance. Later, Austin McDaniel Corporation attempted to coerce Safko International, Inc. through financial pressure to give up product rights. In 1990 Safko regained sales and marketing rights of the SenSei System. In May of 1988 there was also an attempt to merge with Datex Inc, but the merger did not succeed.

On June 15, 1989, the company officially moved the corporate headquarters, along with the engineering and manufacturing division, to Chandler, Arizona. Also in 1989 the company signed Value Added Reseller agreements with computer companies such as Apple Computer, Inc. and Computerland/ DataPhaz of Phoenix, Arizona.

In the following year, Safko International, Inc. expanded from domestic to international markets. The company built relationships with TeleNova AB, a subsidiary of the Swedish Telecom Group of the Swedish government and InfoLogics, an artificial intelligence computer division. Through the marketing and distribution efforts of TeleNova and its president Tommy Naslund, Safko International, Inc. was able to install SenSei systems in Sweden. In 1990 Lon Safko traveled to Sweden to help InfoLogics translate the SenSei computer system software into Swedish.

In 1991 Safko International, Inc. acquired contracts to construct interfaces which correspond with hospital beds. In particular, the Borg Warner Electronic Hospital Bed interface was created on the behalf of the Veterans Administration Hospital and the Smith and Davis Electronic Hospital Bed interface on the behalf of the Rusk Institute. Additionally, the Environmental PAL was developed in 1991. In regards to corporate structuring Richard L. Bourke became Vice President and Chief Financial Officer and John B. Zinn was Vice President of Marketing.

On February 24, 1992, Safko International, Inc. became an official Arizona corporation. Also during this year, the portable Safko Server and Power Now System were created.

In May 1993, Allen J. Emsley became Secretary and Treasurer of the company and then became Chief Financial Officer from November 1993 until August 1994. In November of 1993 the research and development office was moved from Chandler to Tempe, Arizona.

In January 1994 Safko International, Inc. was acquired by Safko Industries Inc., of Wyoming and Safko Sales International was formed. By 1994 Safko International, Inc. had sales representatives covering Arizona, Florida, Tennessee, Washington, Illinois, California, and New York. Reflected in the company's active marketing campaign and its significant increase of personnel, from 1994 to 1995 Safko International, Inc. was at its peak in terms of corporate growth.

In 1995 Safko International, Inc. received Veterans Administration and Medicare approval. In the research and development division the company enhanced the SenSei System to be functional for the visually disabled and blind. As of 1995 Safko, Bowman, Emsley, Fischer, Honacker, and Hirota remained at the company. New employees included: Teresa Caldwell, Michael Montgomery (Marketing Assistant), Kahn Beal (contract employee), Jill Lund (Secretary), Carl E. McKowan (Vice President Financial), Marjory Bain (Administrative Assistant). Due to financial difficulties, in October of 1995 the entire staff was laid off and only Safko, Bowman, and Fischer continued to work for the company. Conditions only got worse and in November of 1995 Safko, Bowman, and Fischer were forced to leave their office space and work out of their cars and homes.

On May 28, 1996 Lon S. Safko officially resigned from the company and shortly

thereafter the company shut down. Immediately following Safko International, Inc.'s closure, Synosure, Inc. was formed and given all rights, copyrights, and trademarks to the Safko International, Inc. products. One of the significant aspects about the company during this time was its attempt to finalize distribution plans with Great Britain, but the momentum was lost. Synosure, Inc. only lasted a year. On June 23, 1997 it dissolved.

Biographical history

Lawrence "Lon" S. Safko was born on August 1, 1955, in Yonkers, New York. He completed his General Equivalency Diploma (G.E.D.) in 1976 and graduated from Westchester College in 1978 with a three year advanced degree in Civil Engineering. Safko also took courses at Mercy College, Pace University and Hofstra University.

In the spring of 1982, Safko began his entrepreneurial career by forming Civil Consultants, a firm to provide the first ever engineering services using computers. The company specialized in surveying, coordinate geometry, earthworks, highway and transportation design, traffic analysis, and hydrologic computations. In 1985, Safko sold Civil Consultants and relocated to the Pacific Northwest. Wanting to work more closely with computers, he became the general sales manager for two Apple Computer, Inc. retail outlets.

That same year, Safko designed a voice activated environmental control system for the disabled called SoftVoice Computer System. On March 6, 1986, Safko founded Safko International, Inc. and began field testing the SoftVoice Computer System. During 1987, Safko designed an artificial intelligence computer system for the United States Department of Energy and the Westinghouse Electric Company, on the Hanford Nuclear Reservation, in Washington State. This system compiled thousands of reports developed by the five uranium and plutonium production companies on the nuclear reservation, analyzed this information, and reported to the operator any signs of potentially hazardous patterns that could result in a nuclear disaster. In 1988, Safko began research and development of a Macintosh-based SenSei Computer System for the Disabled.

Safko holds United States Patent # 7,072,949 for a, "System and method for providing paper models over a wide area computer network," and several copyrights and trademarks. Currently, Safko is a professional speaker, trainer, and consultant for Better Homes Seminar and Innovative Thinking, L.L.C. He also is President and founder of Paper Models, Inc., providing corporate specialty advertising and educational paper models.

Scope and content

Spanning 1984 to 1998, the Safko International, Inc. Records are divided into seven series and consist of approximately 12.6 cubic feet. The seven series are as follows: **EXECUTIVE RECORDS; FINANCIAL RECORDS; LEGAL RECORDS; RESEARCH, DEVELOPMENT AND PRODUCTION RECORDS; MARKETING, PUBLICITY AND SALES RECORDS; PHOTOGRAPHS AND SCRAPBOOKS;** and **AUDIOVISUAL MATERIALS.** Collectively these series document the routine affairs of Safko International, Inc., a company created for the production and distribution of the assistive technology inventions of Lon S. Safko from its formation in 1986 to its dissolution in 1995. During the lifespan of this company there was a growing awareness of and sensitivity towards disability issues within American society. Two significant events associated with this change in American society, were the American with Disabilities Act, 1993, and Christopher Reeve's riding accident in 1995, documented within this collection. In addition to documenting the intersection of American society with the assistive technology field, this collection documents how one man's vision of society and that of his company, in conjunction with perseverance and sacrifices, can transform the lives of individuals such as Franklin Halwood and Liz Jimenez. Lastly, this collection documents the evolution of assistive technology devices to provide for the specific needs of the physically and cognitively disabled.

The first series, **EXECUTIVE RECORDS, 1986-1998**, is approximately 3.6 cubic feet of documents, the majority of which are correspondence and reports. Other documents include: business cards, faxes, form letters, printed emails, brochures, check stubs, invoices, photocopied newspaper and magazine clippings, blank applications, memoranda, license agreements, scrap paper notes, promotional materials, private placement memoranda, annual reports of other corporations, resumes, receipts, deposit slips, meeting notes, directories, press releases, stock listings, maps, non-disclosure covenants, organizational charts, airline ticket stubs, by-laws, stock certificates, and stock warrants. This series is subdivided into eight subseries, each documenting the operational affairs of Safko International, Inc.

Files within the first subseries, Corporate history and formation, provide background information on the incorporation of Safko International, Inc. and its reformation as Synosure, Inc. in 1996. Other files contain documents listing employees and their positions, biographical sketches, facts about the company and products produced, corporate structuring, and Safko International, Inc.'s by-laws. Files found within the second subseries, Administration, contain operational records, the majority of which deal with the company's relationship with its employees. The third subseries, Correspondence, also deals with operational issues, such as recycling and preparing for conferences. Note that correspondence is found throughout the collection, not just in this subseries. Safko filed most correspondence by names and topics, but correspondence found within this subseries was labeled general correspondence and arranged by year. The next subseries, Business plans, are of drafts and final copies of reports that were revised every two years providing information about officers, legal and financial advisors, descriptions of the SenSei system and its market potential, its business and marketing strategies, foreign business relations, cash flow, distribution, sales history, restructuring strategy, its reseller status of other computer products, and pilot projects. The fifth subseries, Minutes, is comprehensive in coverage except for the period between 1990 and 1992. The most information about company decisions and discussions made at these

meetings can be found in the minutes spanning 1992 to 1995.

The next two subseries, Board of Directors and Personnel, are not comprehensive in coverage and contain very few documents. Also, files for some of the employees and Board of Directors are not found within these subseries. Employee files include: Founder, President, and Chief Executive Officer (Safko), SenSei Program Director (Martindale), Marketing Assistant (Montgomery), Computer programmer (Hirota), Chief Executive Officer and President after Safko resigned (Schembs), Vice President of Sales and Marketing (Zinn), Vice President of Sales and Marketing (Bowman), and Director of Sales (Owen). Within the two files about Safko is correspondence of a personal nature, his biographical sketch, and curriculum vitae. The final subseries, Business relationships, contains files about individuals and companies whose relationship to Safko International, Inc. was unclear or who had a relationship with the company that covered many areas of business. For instance, although Westinghouse Investment Management Company invested in other businesses, it had a "non-financial" interest in Safko International, Inc. Another example is the Apple Corporation, which provided technical support for Apple Computers that Safko International, Inc. resold, but it also marketed Safko's SenSei System in its Aisle 17 publication.

The second series, **FINANCIAL RECORDS, 1987-1998**, is approximately 1.3 cubic feet of documents, the majority of which are spreadsheets and reports about the company's financial status and correspondence with companies and individuals about investment opportunities. Other documents include: form letters, faxes, financial charts, resumes, memoranda, confidential summary memoranda, executive summaries, photocopied checks, photocopied newspaper clippings, handwritten notes, financial spreadsheets, stock warrants, agendas, private offering memoranda, confidential summary memoranda, drafts and final copies of financial statements, deposit slips, and business cards. This series is subdivided into four subseries, each documenting the fiscal difficulties that Safko International, Inc. encountered and its strategy for overcoming these difficulties.

The first subseries, Bookkeeping, includes records of liabilities, assets, expenses, inventories, payroll, stock transaction history, plans for preventing bankruptcy, and auditing procedures. The other three subseries deal specifically with the pursuit of Safko International, Inc. for financial assistance. The distinction between the third and fourth subseries is significant. The third subseries, Investors, documents individuals and companies that invested in Safko International, Inc. through loans or purchases of stock. The fourth subseries, includes files of individuals and companies from whom Safko requested financial assistance, but either rejected Safko's plea outright or never responded. It may be that some of these files are of companies and individuals that did in fact invest in Safko International, Inc., but there is no documentation within the files themselves to identify these individuals and companies as investors.

The third series, **LEGAL RECORDS, 1986-1997**, is approximately 1.5 cubic feet of documents, the bulk of which is correspondence. Other documents in this series include: reports, licenses, payment vouchers, receipts, court summons, memoranda, photocopied newspaper clippings and magazine articles, newsletters, business proposals, faxes, promotional flyers for other products, brochures, meeting minutes, agreements, business cards, thirteen 5.25" computer diskettes, fourteen 3.5" computer disks, and phone messages. This series is divided into five subseries, each documenting the attempts of Safko International, Inc. to protect itself and its product.

The first subseries, Poor mans' patents, are packets of certified mail that Lon S. Safko sent to himself from 1986 to 1994 to provide proof of his status as the inventor of SoftVoice and other assistive technology devices. The second subseries, Legal documents, provide background information about the SenSei trademark and copyright application process. It also includes proof for the status of Safko International, Inc. as a legitimate and registered company having been granted the authority to conduct business. The third subseries, Legal representation and counsel, are files of documents created in the course of business between Safko International, Inc. and its various legal representatives pertaining to specific issues including: advice about copyrights and compliance with the American with Disabilities Act, capitalization, liability insurance program, loan and stock agreements, personal service agreements, pledge agreements, a prospective business venture with the Saudi Amoudi Group, articles of incorporation, and dissolutions. Most of the issues discussed within this subseries are administrative or financial.

The fourth subseries, Disputes, deals with legal battles that do not appear to have reached litigation. Documentation can be found about the contractual relationship with the Austin McDaniel Corporation and its subsequent dissolution, a challenge to the intellectual property copyright to "SenSei," Safko International, Inc.'s payment in arrears to other businesses, and the attempt of a board member to seek financial compensation from the company. The final subseries, Research file, is background research into the legal ramifications of the American with Disabilities Act, possible copyright infringements by other companies, copyright status of companies such as Microsoft, Apple and Motorola and their relationship to Safko International, Inc., information on how to deal with software licenses, and incoming and outgoing correspondence with software creators asking for their permission to incorporate their inventions as a part of the SenSei system.

The fourth series, **RESEARCH, DEVELOPMENT, AND PRODUCTION RECORDS, 1984-1996**, is approximately one cubic foot of documents. It includes: correspondence, promotional materials, catalogs, drawings, photocopied newspaper clippings and magazine articles, manuals, circuit board diagrams, receipts, newsletter, brochures, six 3.5" computer disks, seventeen 5.25" computer floppy diskettes, invoices, faxes, business cards, agreements, photographs, fact sheets, and labels. This series is divided into five subseries, each documenting the revisions and adaptations of SoftVoice and the SenSei System for marketability purposes.

The first subseries, SoftVoice, consists of seventeen 5.25" computer floppy diskettes and some documents. The only documents found within this subseries are in two files, the

majority of which are in the SoftVoice telephone file. In contrast, the second subseries, SenSei, consists mostly of documents and only one 3.5" computer disk. Among this subseries are files providing information on other complimentary products that Safko resold as a part of the SenSei System, instructions for installers and users of the system, adaptations of the system to meet particular needs, and information on suppliers, unit costs and suggested retail prices. As a part of the third subseries are five 3.5" computer disks. The strength of this subseries is its documentation of the Siptroller. The fourth subseries, Proprietary relationships, documents the pursuit of and/or actual relationship between Safko International, Inc. and other companies involved in selling, manufacturing, and/or distributing assistive technology devices. Depending on the individual needs of the client, Safko International, Inc. offered and sometimes sold these hardware devices and software programs as a part of the SenSei System. Ways in which the system was or could have been adapted through proprietary relationships include: establishing fire alarm and medical alert systems, programming languages, graphics, European modifications, word prediction software, iconic keyboards, and alternative input devices. The final subseries, Research concerning product development, is like the aforementioned subseries, but there is no documentation to prove that the companies contained within this subseries ever had a proprietary relationship with Safko International, Inc. In fact, within this subseries are files about companies that competed with Safko International, Inc. in the field of voice recognition and imitation. A third aspect of this subseries is that it contains research on technologies, like virtual reality, which were ways in which the SenSei system could be enhanced. This subseries contains documentation of Safko International, Inc.'s involvement in pilot studies to assess how assistive technology devices and systems like SenSei can make a difference in the work field.

The fifth series, **MARKETING, PUBLICITY, AND SALES RECORDS, 1986-1996**, is approximately 3.1 cubic feet of documents, including: correspondence, faxes, memoranda, drafts and final copies of agreements, reports, press releases, advertisements, fact sheets, agendas, photocopied newspaper clippings and magazine articles, transcripts, photographs, award applications, diagrams, annual reports, business cards, presentation outlines, notes, delivery slips, invoices, inventory lists, and diagrams. This series is divided into twelve subseries, each documenting an important part Safko International, Inc.'s efforts to sell and create public awareness of their products. Also documented is that Safko International, Inc.'s marketing to hospitals, rehabilitation facilities and consultants, nursing homes, insurance companies, government agencies, and individuals through mailings, advertisements, telephone calls, and personal relationships.

The first subseries, Product and company information, contains documents that are similar to those in the first subseries of EXECUTIVE RECORDS. The main difference is that these files are not the master copies. Also, very few files of this subseries actually focus on company history: the majority are documents created to assist individuals, other businesses, and company employees in providing background information about the product, finding funding to purchase a system, and understanding how the SenSei System works. The second subseries, Sales records, provides information on sales transactions. Some of the delivery slips and invoices within this subseries are also located in client files. The third subseries, Marketing agencies and agents, documents the relationship Safko International, Inc. had with public relations agencies. Of all the subseries, this is the one with the majority of information. It reveals the techniques the company and its public relations agents used in trying to initiate contact with other individuals and companies. For instance, there is detailed information about the construction of promotional materials along with timelines and progress reports assessing the work of the marketing agents in meeting the needs of Safko International, Inc. The fourth subseries, Promotional materials, contain documents whose purpose was to sell the SenSei system and other assistive technology inventions created by Lon S. Safko. Unlike the first subseries, Product and company information, the purpose of these documents was to persuade prospective customers. The fifth subseries, Advertisements and publicity, records publicity garnered through magazines, newspapers, video, television, and radio. The sixth subseries, Awards, documents publicity of a different sort. It documents the recognition Lon S. Safko and his inventions received for benefiting society. Within this subseries, one of the files documents the creation of a museum display at the Arizona Science Center. In addition to creating public awareness of the SenSei System, this series documents the training of sales representatives, sales transactions, and distribution.

The seventh subseries, Sales representatives' materials consist of documents used to assist in training the representatives. The eighth subseries, Sales representatives, is of files organized according to the name of the representative. Besides invoices for sales transactions, these files also contain agreements outlining responsibilities, a listing of who to go to for answers to legal questions, information on conventions, and definitions of pertinent medical terms necessary for a sales representative to know. Note that not all files are comprehensive or provide the same kinds of information. The ninth subseries, Conferences and demonstrations, are of presentations given by Safko International, Inc. to inform others about their products and to build relationships with other companies. Representatives of Safko International, Inc. attended to learn from other companies. One such conference was an Innovative Thinking Conference, in which the attendees were involved in brainstorming new marketing ideas.

The tenth subseries, Distribution, documents the expansion of the SenSei System into domestic and foreign markets. Included is background information about various companies and markets, agreements made with other companies, and the process for buying back equipment that distributors were unable to sell. The eleventh subseries, Prospective clients and business contacts, are files for which there is no definitive relationship built with Safko International, Inc. Within these files are letters to prospective clients asking to give them a demonstration, or letters of appreciation for a demonstration given, but no evidence of a follow-up.

Some of the files are of contacts initiated with marketing agencies or distributors that do not appear to have developed into an actual relationship. The last subseries, clients, is composed mostly of invoices and correspondence pertaining to the purchase or lease of SenSei Systems by school districts, individuals, churches, hospitals, and rehabilitation

facilities. Information about: who the product was shipped to, the cost, representatives or distribution companies responsible for the sale, notes of adaptations to the system for individual needs, assessments by consultants, brief history of some of the individuals who purchased the systems, installation notes, and problems they encountered are found here. Like other files found elsewhere, this subseries is not comprehensive. Many files only include the invoices, but others include more information.

The sixth series, **PHOTOGRAPHS AND SCRAPBOOKS, 1987-1995**, is approximately 0.9 cubic feet. Contained are: photographs, negatives, pins, thank you notes, photocopied newspaper clippings, agendas, programs, calendars, memoranda, correspondence, mailers, exhibitor ribbons, stickers, and newsletters. This series is divided into two subseries, each documenting the routine affairs of Safko International, Inc. and the individuals involved.

The first subseries, Photographs and negatives, is mostly promotional photographs of the products or individuals using the products. The second subseries, Scrapbooks, are mostly photographs, but includes other types of documents, and some artifacts. Most photographs found in the scrapbooks are not found elsewhere, but there is some overlap with the first subseries. Photographs in this subseries document board meetings, employees at work, assembling the mass mailings, wall hangings, inside and outside of Safko International, Inc.'s offices, Austin McDaniel Corporation offices, attorney's offices, meetings with TeleNova and InfoLogics, an investment reception, products Safko International, Inc. sold, system modifications, computer screens, the packaged product, setup for taking promotional photographs, setup for presentations, demonstration in a hospital setting, conferences, television interviews, Franklin Halwood, and unidentified individuals. In both subseries, very few of the photographs are captioned.

The seventh series, **AUDIOVISUAL MATERIALS, 1986-1996**, is approximately one cubic foot of materials, encompassing twenty-nine 1/2" VHS tapes and four standard audio cassette tapes. Accordingly this series is divided into two subseries, Audio cassettes and Audio visual tapes, both documenting the marketing of the SenSei System. Additionally the second subseries also documents presentations given by Safko International, Inc. representatives and instruction manuals showing how to use the SoftVoice and SenSei systems.

System of arrangement

Series 1: Executive Records, 1986-1998

- Subseries 1, Corporate history and formation, 1986-1997
- Subseries 2, Administration, 1988-1996
- Subseries 3, Correspondence, 1988-1995
- Subseries 4, Business plans, 1989-1996
- Subseries 5, Minutes, 1987-1997
- Subseries 6, Board of Directors, 1988-1992
- Subseries 7, Personnel, 1988-1998
- Subseries 8, Business relationships, 1986-1998
 - Sub-subseries 1, Apple Corporation, 1986-1996
 - Sub-subseries 2, Consultants, 1989-1994
 - Sub-subseries 3, Professional contacts, 1987-1995
 - Sub-subseries 4, National, 1987-1996
 - Sub-subseries 5, International, 1988-1998

Series 2: Financial Records, 1986-1998

- Subseries 1, Bookkeeping, 1986-1996
- Subseries 2, Bookkeeping, 1986-1996
- Subseries 3, Investors, 1987-1998
- Subseries 4, Investors, 1987-1998

Series 3: Legal Records, 1986-1997

- Subseries 1, Poor man's patents, 1986-1994
- Subseries 2, Legal documents, 1987-1994
- Subseries 3, Legal representation and counsel, 1988-1995
- Subseries 4, Disputes, 1987-1997
- Subseries 5, Research file, 1986-1995

Series 4: Research, Development and Production Records, 1984-1996

- Subseries 1, SoftVoice, circa 1986
- Subseries 2, SenSei, 1987-1995
- Subseries 3, Other inventions, 1988-circa 1992
- Subseries 4, Proprietary relationships, 1986-1996
- Subseries 5, Research concerning product development, 1984-1995

Series 5: Research, Development and Production Records, 1984-1996

- Subseries 1, Field Spreader, 1977-2003
- Subseries 2, Other Ideas, 1971-1998

Series 6: Photographs and Scrapbooks, 1987-1995

- Subseries 1, Photographs and negatives, 1987-1995
 - Sub-subseries 1, Administration, circa 1988-1995
 - Sub-subseries 2, Promotional, 1987-1995
 - Sub-subseries 3, Demonstrations and trade shows, 1988-1995
 - Sub-subseries 4, SoftVoice and SenSei System, 1988-1995
- Subseries 2, Scrapbooks, 1986-1994

Series 7: Audiovisual Materials, 1986-1996

- Audio cassettes, 1991-1994
- Audio visual tapes, 1986-1996

Languages

Some documents in Swedish.

Acquisition information

This collection was donated by Lon S. Safko, 2006.

Existence and location of copies

Some documents available as digital images at the Archives Center.

Related artifacts

The Division of Information, Technology, and Society holds 18 artifacts related to this collection as accession number 2005.0291 including:

- 1 Computer, with detached cord
 - Apple II cpu/keyboard
 - External Drive, "Apple Disk II"
 - External Drive, "Distar"
 - Magnavox computer monitor 80
 - 4 Diskettes, "SoftVoice"
 - Demo
 - Super Disk Demo 1
 - Super Disk Demo 2
 - SoftVoice Trainer
 - 1 PC Daughter Board, "Speech Recognition for Apple II"
 - 1 Mouse Emulator, "Head Master," with parts and manual in shipping box made by Prentke Romich Company
 - 1 Trackball, "Kensington TurboMouse"
 - 1 Siptroller Case, Prototype, "Safko International Inc."
 - 1 Puff Stick Base, "Gravis" with a hand piece and a chin piece only
 - 1 Production Sensei Server, "Version 2.0 Safko International Inc."
 - 1 Nurse Call Box
 - 2 Remote Chimes, X-10 Powerhouse, Model SC546
 - 2 Modules: 1 for a lamp and 1 for an appliance
 - 1 Headset, "MicroMint"
 - 1 Phone with appliance module, "DuoFone 102, Electronic Telephone Amplifier System" (appliance module, "Model no. X10-Am286")
-

The Computer History Museum in Mountain View, CA holds several artifacts related to Lon Safko. Accession Lot # X3342.2006 contains:

- First RCA TV Sip Controller
- First Hospital Bed Nurse Call
- Sip Puff IR Controller
- Production Version Sip Puff Controller
- Smith & Davis Electric Hospital Bed Controller
- Sip Puff Modified Mouse
- Computer Controlled Telephone
- HeadMouse
- First SenSei Server (Mac)
- Prototype SenSei Server (Mac)
- Sip Puff IR Controllers
- Sip Puff Accessory Pack
- Final SenSei Server Production Model
- Final SenSei Server Production Model
- SyQuest SenSei Software Back Ups
- First CD SenSei Software Back Ups

Access points

Subjects/Topical:

- Computers—1950-2000
- Computerized self-help devices for people with disabilities
- People with disabilities
- Rehabilitation technology
- Assistive computer technology
- User interfaces (Computer systems)
- Home automation
- Social medicine Sweden
- Photographs—1950-2000

Financial records—20th century
 Business records—1950-2000
 Marketing records

Form/Genre:
 Legal documents
 Correspondence—1950-2000
 Audiovisual materials
 Floppy disks
 Magnetic disks
 Design drawings—1950-2000

Container listing

Box	Folder	
		SERIES 1: EXECUTIVE RECORDS, 1986-1998
		Subseries 1: Corporate history and formation, 1986-1997
1	1	Corporate formation documents, 1986-1988
	2	Safko incorporation, 1987
	3	Corporate background, 1987-1995
	4	Corporate fact sheets, 1990-1995
	5	Safko Industries, Inc. Index, 1994
	6	Corporate backgrounder, circa 1995
	7	Product and company information, 1995
	8	Safko chronology, 1996
	9	Synosure incorporation, 1996-1997
		Subseries 2: Administration, 1988-1996
	10	Contacts, 1988-1995
	11	Organizational charts, 1988-1995
	12	Washington State Employment Securities, 1989
	13	Employment-Phoenix, 1989-1993
	14	Miscellaneous, 1992-1997
	15	Employee handbook, 1995
2	1	References, 1995
	2	Safko partnership program, 1995
	3	Restructuring plan, 1996
		Subseries 3: Correspondence, 1988-1995
	4	Faxes, 1988
	5	General correspondence, 1986-1988
	6	General correspondence, 1989
	7	General correspondence, 1990
	8	General correspondence, 1991
	9	General correspondence, 1992
	10	General correspondence, 1993
	11	General correspondence, 1994
	12	General correspondence, 1995
	13	General correspondence, 1996-1998
	14	Memoranda, 1994-1995
		Subseries 4: Business plans, 1989-1996
	15	Business plan, 1989
	16	Drafts, circa 1991
	17	Business plan, 1991
	18	Business plan, 1993
3	1	Business plan, 1995
	2	Business plan, 1996
		Subseries 5: Minutes, 1987-1997

	3	Corporate minutes, 1987-1988
	4	Corporate minutes, 1988-1989
	5-8	Corporate minutes and documents, 1992-1995
	9	Management meeting minutes, 1995-1997
		Subseries 6: Board of Directors, 1988-1992
4	1	Nicols, Jack, 1988-1991
	2	Reed, John M., 1988-1992
		Subseries 7: Personnel, 1988-1998
	3	Colson, Stan, 1988
	4	Martindale, Marti, 1989
	5	Owen, Felix E., 1991
	6	Bedusa, Clemente, 1992
	7	Hirota, Jon, 1994
	8	Zinn, John, 1994
	9	Smock, Trent, 1994-1995
	10-11	Safko, Lon S., 1986-1996
	12	Kahn, Bill, 1995
	13	Montgomery, Michael J., 1995
	14	Bowman, Jerry, 1995-1996
	15	Emsley, Alan J., 1995-1998
5	1	Schembs, Jim, 1996
		Subseries 8: Business relationships, 1986-1998
		Sub-subseries 1: Apple Corporation, 1986-1996
	2	Alpha Computers, 1986-1987
	3	Certified Developer Program, 1986-1993
	4	Apple Computer, Inc., 1986-1996
	5	Computer information, 1987-1993
	6-7	Dealer Supported Value Added Reseller certification, 1987-1996
	8	AppleLink, 1988-1994
	9	Apple business lease, 1989-1991
	10	Phoenix office, 1989-1995
	11	Price lists, 1990-1995
	12	Green, Peter, 1992-1993
	13	Moulton, Gary, 1992-1994
	14	Online services, 1994
6	1	Aisle 17, 1994-1995
	2	Marketing, 1994-1995
		Sub-subseries 2: Consultants, 1989-1994
	3	Access Unlimited, 1989-1991
	4	Abilities Unlimited, Inc., 1991-1994
	5	Field and Associates, 1994
		Sub-subseries 3: Professional contacts, 1987-1995
	6	Wise, Dr. Samuel A., 1987-1991
	7	Mellecker, Bill, 1989
	8	Faber, Ed, 1992-1993
	9	Singh, Dr. Raj, 1995
		Sub-subseries 4: National, 1987-1996
	10	Gary Fields and Associates, 1987-1988
	11	Austin McDaniel Corporation, 1987-1989
	12	Datex Resources, Inc., 1987-1989
7	1	Datex Resources, Inc., 1987-1989
	2	Westinghouse Investment Management Company, 1987-1994
	3	Zofcom, Inc., 1988-1991

	4	ComputerLand, 1989-1992
	5	Met/Rol Security Systems, 1990-1991
	6	Weinstock, Mitchell, 1990-1991
	7	Articulate Systems, Inc., 1991-1993
	8	Synergos, Inc., 1992
	9	Tactile Signage, Inc., 1992-1994
	10	DMR Reality, 1993
8	1	Tang Partnership, LTD, 1993
	2	Hambrecht and Quist, Inc., 1994
	3	Hewlett Packard, 1994
	4	New York contacts, 1994
	5	Ingram Micro, Inc., 1994-1995
	6	Boston Children's Hospital, 1995
	7	Selection Resources LTD, 1995
	8-9	Arizona Technology Incubator, 1995-1996
		Sub-subseries 5: International, 1988-1998
	10-11	TeleNova, 1988-1991
9	1	TeleNova, 1988-1991
	2	InfoLogics, 1990-1991
	3	Myrin, Bengt A., 1990-1992
	4	Tele Larm, Inc., 1990-1993
	5	Andersen, Svein, 1994
	6	Rothwell Group, 1995
	7	Wi-Lan, Inc., 1997-1998
		SERIES 2: FINANCIAL RECORDS, 1986-1998
		Subseries 1: Bookkeeping, 1986-1996
	8	Inventories, 1986-1995
10	1	Financing plan, 1989-1990
	2	Work sheets, 1991-1993
	3	Balance sheets, 1991-1995
	4	Cash flow, 1991-1995
	5	Miscellaneous, 1991-1995
	6	Accounts payable, 1991-1996
	7	Confidential summary memoranda, 1992
	8	Financial history, 1992
	9	Statement of earnings, 1992
	10	Financial reports, 1992-1993
	11	Profit and loss account, 1992-1994
	12	Checking account transactions, 1994
	13	General ledger, 1994-1995
	14	Income statements, 1994-1995
11	1	Common stock, 1994-1996
	2	Contingency plan, 1995
	3-4	Ernst and Young LLP, 1995
		Subseries 2: Investment and financial consultants, 1988-1995
	5	Brocorp II, Inc., 1988
	6-7	McKowan, Carl E., 1988-1991
	8-9	Bourke and Company, 1989-1994
12	1	Badran, Maurice, 1990
	2	Holland, Grant R., 1991-1992
	3	Brookfield international, 1993
	4	Consoli, Arthur S., 1993
	5	Howard Bronson and Company, Inc., 1993-1995

		Subseries 3: Investors, 1987-1998
	6	ASHA Corporation, 1987-1988
	7	Hennig, Robert, 1988
	8	Challenge Properties, Inc., 1991-1992
	9	Norwest Banks, 1994
	10	Raintree Holdings, 1994-1995
13	1	Lyons, Ricky, 1996-1998
		Subseries 4: Prospective investors, 1987-1995
	2	Zlotnick, Albert, 1987-1990
	3	Thompson, Christopher, 1988
	4	Roe, Robert, 1990
	5	Columbine Venture Funds, 1991
	6	Venture groups, 1991
	7	Southwest Venture Capital Network, Inc., 1992
	8	Chapman Associates, 1995
		SERIES 3: LEGAL RECORDS, 1986-1997
		Subseries 1: Poor man's patents, 1986-1994
	9	Alphalon SoftVoice 1, 1986 March 1 [Consists of one 5.25" computer diskette]
	10	Alphalon SoftVoice 2, 1986 March 1 [Consists of one 5.25" computer diskette]
	11	Alphalon SoftVoice 3, 1986 March 1 [Consists of one 5.25" computer diskette]
	12	Alphalon SoftVoice 4, 1986 March 1 [Consists of one 5.25" computer diskette]
	13	Disk 1, 1986 March 4 [Consists of one 3.5" computer disk]
	14	Disk 2, 1986 March 4 [Consists of one 3.5" computer disk]
	15	Home voice 1, 1986 March 4 [Consists of one 3.5" computer disk]
	16	Home voice 2, 1986 March 4 [Consists of one 3.5" computer disk]
	17	SoftVoice 1, 1986 April 1 [Consists of one 5.25" computer diskette]
	18	SoftVoice 2, 1986 April 1 [Consists of one 5.25" computer diskette]
	19	SoftVoice 3, 1986 April 1 [Consists of one 5.25" computer diskette]
	20	SoftVoice 4, 1986 April 1 [Consists of one 5.25" computer diskette]
	21	SoftVoice revision documentation, 1986 December 11 [Consists of three documents and an envelope]
	22	SoftVoice Demo, 1986 December 11 [Consists of one 5.25" computer diskette]
	23	SoftVoice 1, 1986 December 11 [Consists of one 5.25" computer diskette]
	24	SoftVoice 2, 1986 December 11 [Consists of one 5.25" computer diskette]
	25	SoftVoice 3, 1986 December 11 [Consists of one 5.25" computer diskette]
	26	SoftVoice 4, 1986 December 11 [Consists of one 5.25" computer diskette]
	27	Room Stack, 1988 June 7 [Consists of one 3.5" computer disk]
	28	SoftVoice screen, 1988 June 12 [Consists of two documents]
14	1	Copywrite, 1988 July 11 [Consists of two 3.5" computer disks]
	2	Copywrite 1, 1988 July 14 [Consists of one 3.5" computer disk]
	3	Copywrite 2, 1988 July 14 [Consists of one 3.5" computer disk]
	4	Copywrite 3, 1988 July 14 [Consists of one 3.5" computer disk]
	5	Copywrite 4, 1988 July 14 [Consists of one 3.5" computer disk]
	6	Copywrite 5, 1988 July 14 [Consists of one 3.5" computer disk]
	7	Copyrights, 1989 January 31 [Consists of one packet of documents]
	8	Safko Solution Series product description, 1994 May 18 [Consists of one document]

	9	Safko Solution Series Owner's Manual, 1994 May 18 [Consists of one manual]
	10	Safko Solution Series Color Version 1.0, 1994 May 18 [Consists of one 3.5" computer disk]
	11	Safko Solution Series Black and White Version 1.0, 1994 May 18 [Consists of one 3.5 computer disk]
		Subseries 2: Legal documents, 1987-1994
	12	Licenses, 1987-1991
	13	SenSei trademark, 1988-1994
	14	License agreement, circa 1992
	15	SenSei copyright, 1992-1994
		Subseries 3: Legal representation and counsel, 1988-1995
	16	Allen D. Brecke, Inc., P.S., 1988
	17	Hubbard Law Offices, 1988-1990
	18	Crane, Stamper, Dunham and Drury, 1990
15	1-2	Martinez and Curtis, P.C., 1990-1991
	3	Brown and Bain, P.A., 1991-1995
	4	Johnston and Roach, P.S., 1992
	5	Handicapped Law Compliance Consultants, 1994-1995
	6	Marsh and McLennan, Inc., 1994-1995
		Subseries 4: Disputes, 1987-1997
	7	Austin McDaniel Corporation, 1987-1988
	8	Jorgensen, Bruce, 1988
	9	American Arbitration Association v. Safko International, Inc., 1993
	10	Clark, Kenneth, 1995
	11	On the Go Travel, Inc., 1995-1996
	12	Assistive Technology, Inc., 1995-1997
16	1	Assistive Technology, Inc., 1995-1997
	2	MicroAge Technologies, 1996
		Subseries 5: Research file, 1986-1995
	3-5	Copyright infringement package, 1986-1995
	6	Americans with Disabilities Act, 1989-1994
	7	Public domain, 1989-1995
	8	Information Infrastructure Task Force Committee report, 1995
		SERIES 4: RESEARCH, DEVELOPMENT, AND PRODUCTION RECORDS, 1984-1996
		Subseries 1: SoftVoice, circa 1986
17	1	Apple Works disks, circa 1986 [Consists of three 5.25" computer diskettes]
	2	Class disk, circa 1986 [Consists of one 5.25 computer diskette]
	3	Introduction disk, circa 1986 [Consists of one 5.25" computer diskette]
	4	MECC disk, circa 1986 [Consists of one 5.25 computer diskette]
	5	Mind therapy disks, circa 1986 [Consists of six 5.25" computer diskettes]
	6	Voice Trainer and Controller System disks, circa 1986 [Consists of two 5.25 computer diskettes]
	7	Word list, circa 1986
	8	SoftVoice telephone, 1986 [Includes three 5.25" computer diskettes]
		Subseries 2: SenSei, 1987-1995
	9	Additional features, 1987-1991
	10	Bed wiring diagram, circa 1989
	11	Design Requirements Plan, 1989
	12	Smith and Davis Electronic Bed Interface, 1989 [Includes one 3.5 computer disk]
	13	Swedish software, circa 1990 [Document in Swedish]

	14	Assembly and installation, 1994
	15	Product development, 1994
	16	Suite Control System, 1994
	17	Manufacturing information, 1995
		Subseries 3: Other inventions, 1988-circa 1992
	18	Siptroller, 1988 [Includes five 3.5" computer disks]
	19	Environmental Pal, circa 1992
	20	EnvironTroller, circa 1992
		Subseries 4: Proprietary relationships, 1986-1996
	21	X-10 (USA) Inc., 1986-1993
	22	RCA Commercial Products, 1987
	23	Celadon, 1988-1991
	24	Personics Corporation, 1988-1994
18	1	Borgwarner Bed Interface Box, circa 1989 [Includes one 3.5 computer disk]
	2	FreeWheel, 1989
	3	Hard Drives International, 1989
	4	Kyowa Rika Company, LTD., 1989
	5	Silicon Beach Software, 1989-1991
	6	Technical Aids and Systems for the Handicapped, Inc., 1989-1993
	7	Pentke Romich Company, 1989-1995
	8	Blissymbolics Communication International, 1990
	9	Macintalk, 1990
	10	Busch-Jaegar Elektro GmbH, 1990-1991
	11	Medical alert systems, 1990-1991
	12	MousePen, 1990-1991
	13	Cel Tel, LTD., 1991-1993
	14	Don Johnston Developmental Equipment, Inc., 1991-1993 [Includes one 3.5" computer disk]
	15	McIntyre Computer Systems, 1991-1993
	16	Berkeley Systems, 1992
	17	LCD Panels and Projectors, 1994
	18	ADI, 1994-1996
	19	Allegiant, 1995
	20	Madenta Communications Inc., 1995
		Subseries 5: Research concerning product development, 1984-1995
	21	Voice recognition systems, 1984-1986
19	1	Virtual reality, 1986-1991
	2	Competition, 1986-1994
	3	PRAB Command, Inc., 1989
	4	Kraft Systems, Inc., 1989-1990
	5	Integrated Services Digital Network, 1990
	6	Adaptive Communication Systems, Inc., 1991
	7	Butler in a Box, 1991-1992
	8	Employment of the Physically and Cognitively Disabled Program, 1992
	9	Employment of the Physically disabled Program, 1994
	10	Wireless Input Systems and Operating Mediums Project, 1994
	11	Microsoft Bob, 1995
		SERIES 5: MARKETING, PUBLICITY, AND SALES RECORDS, 1986-1996
		Subseries 1: Product and company information, 1986-1995
	12	SoftVoice User's Manual, 1986
	13	Product description, 1986-1995

	14	Systems catalogs, 1987-1993
	15	SenSei User's Manual, 1988-1994
	16	Product pricing and leasing options, 1989-1995
	17	Newsletters, 1990
	18	Corporate fact sheets, 1991
	19	Product fact sheets, 1991
	20	Product guarantee, circa 1992
	21	Corporate information, 1992
20	1	Distributor sheets, 1993
	2	Solution Series Owner's Manual, 1993
	3	Product overview, circa 1994
	4	Grants, 1995
	5	Insurance analysis, 1995
	6	Power-point presentation, 1995
		Subseries 2: Sales records, 1987-1995
	7	Product inventories, 1987-1992
	8	Sales leads, 1989-1993
	9	Purchase orders, 1993-1995
	10	Client profile form, circa 1994
	11	List of distributors, circa 1994
	12	Sales flow charts, circa 1994
	13	List of clientele, 1994
	14	Purchasing procedures, 1994
	15	Sales register, 1994
	16	Delivery slips, 1994-1995
	17	Invoices, 1994-1995
	18	Quotes, 1994-1995
	19	Sales log, 1995
		Subseries 3: Marketing agencies and agents, 1989-1995
21	1	Creative Resource Center, 1989-1992
	2	Marketing Genius, 1990-1991
	3	Price, David, 1991
	4-5	JP Associates, 1991-1992
	6-7	Hardaway Marketing Services, 1992-1994
	8	Kaplan, Linda, 1992-1994
	9	Sirotkin, Larry, 1993-1994
22	1	Assadi Associates, 1994
	2	Habitat, Inc., 1994-1995
	3-5	Martz Agency, 1994-1995 [Includes one 3.5 computer disk]
		Subseries 4: Promotional materials, 1987-1995
	6	Letters of recommendation, 1987-1995
	7	Print advertisements, 1987-1995
	8	Mass mailing, circa 1989
	9	Product brochures, 1989-1994
	10	Phone questionnaires, 1994
	11	Flyers, circa 1995
		Subseries 5: Advertisements and publicity, 1986-1995
	12	Marketing strategy, 1986-1995
	13-14	Media exposure, 1986-1995
31	1	Oversized publicity, 1986-1995
23	1	Video production, 1987-1995
	2	Special and Individual Needs Technology, 1989-1991
	3	Press releases, 1989-1995 [Includes promotional photographs]

	4	Williams, John M., 1991-1995 [Includes one 3.5" computer disk]
	5	<i>Wall Street</i> transcript, 1993-1994
	6	<i>Kaleidoscope</i> , 1993-1995
	7	<i>Exceptional Parent</i> , 1994
	8	Radio interview, 1994
	9	Zemnick Photography, 1994 [Includes contact sheet of promotional photographs]
		Subseries 6: Awards, 1987-1996
	10	Arizona Science Center, 1987-1996S
	11	Phoenix Mayor's Commission Award, 1987-1995
	12	Arizona Entrepreneur of the Year Award, 1994
	13	Innovator of the Year Award, 1994
		Subseries 7: Sales representatives' materials, 1990-1995
	14	Information package, 1990
	15	Sales meeting agendas, 1992-1995
		Subseries 8: Sales representatives, 1988-1996
	16	Letzeiser, Eileen, 1988-1989
	17	Hodges, Jim, 1990
	18	Warden, Rick, 1991-1992
	19	Werner, Sally, 1992-1993
24	1	Eastern division, circa 1993
	2	New York office, 1993-1994
	3	Cooper, Gary, 1994
	4	Gabaldon, Shari, 1994
	5	Stiner, Marc, 1994
	6	Beal, Jon, 1995
	7	Dennig, Jim, 1995
	8	Florence, Donna, 1995
	9	Parks, Walter, 1995
	10	Reagan, Mark, 1995
	11	Robinson, Terry, 1995
	12	Szymkiewicz, George, 1996
		Subseries 9: Conferences and demonstrations, 1987-1995
	13	Seattle Veterans Administration Medical Center, 1987
	14	Blythedale Children's Hospital, 1988
	15	Demonstration unit, circa 1992
	16	American Indian with Disabilities Conference, 1992
	17	Denver seminar, 1992
	18	American with Disabilities Act Conference, 1993
	19	Disability Developer Conference, 1993
	20	International Personnel Management Association, 1994
	21	Technology and Persons with Disabilities Conference, 1994
	22	Transportation Advisory Committee Forum, 1994
	23	Insurance Rehabilitation Study Group Conference, 1994-1995
	24	Arizona State University demonstration, 1995
	25	Innovative Thinking Conference, 1995
25	1	Massachusetts Institute of Technology, 1995
	2	Rehabilitation Claims Conference, 1995
		Subseries 10: Distribution, 1986-1996
	3	Keeler's Home Nursing Supply, 1986-1991
	4	Compute Able Network, 1990-1991
	5	AbleData, 1991
	6	Dan-Rae Corporation, 1991

	7	Farnsworth, Ross and Craig Shelly, 1991
	8	AccessAble, 1991-1992
	9	Trans-Phonics, Inc., 1994
	10	Success By Design, Inc., 1994-1995
	11	MicroAge Computer Centers, Inc., 1995-1996
	12	Great Britain, 1995-1998
		Subseries 11: Prospective clients and business contacts, 1987-1996
	13	Whitchurch, Daniel, 1987
	14	Craig Hospital, 1988
	15	Granada Hospital Group, 1989
	16	Thomson Consumer Electronics, 1989
	17	McCain, John, 1991-1992
	18	KN Bender and Associates, circa 1992
	19	Knchtel, Elaine, circa 1994
	20	Gallagher, Jack, 1994
	21	Moss Consulting Corporation, 1994
	22	Peter Hermann Company, Inc., 1994
	23	Reeve, Christopher, 1995
	24	Sherrod Elementary School, 1995
	25	Stellyes, Jody, 1995
	26	Sullivan, Pat, 1995
	27	Tempe Center for Habilitation, 1995
	28	Willeby, Emily, 1995
	29	Simula, 1995-1996
		Subseries 12: Clients, 1986-1996
	30	Saint Mary's Medical Center, 1986
	31	Veteran's Administration Medical Center, 1989-1995
	32	Cantua, Robert, 1989-1992
	33	Humana Hospital, 1990
	34	Desert Apothecary, 1991-1992
	35	Jevnick, Mike, 1991-1993
26	1	Saint Joseph's Hospital, 1991-1995
	2	Van Fowler, Skipp, 1991-1995
	3	Kaston, Daniel Thomas, 1992
	4	Vollum, Patricia, 1992
	5	Watt, John C., 1992
	6	Halwood, Franklin, 1992-1993
	7	Ratkowski, Donald, 1992-1993
	8	Samaritan Rehabilitation Institute, 1992-1993
	9	Valley of the Sun School, 1992-1993
	10	Ciotti, Jeanette and Mark, 1993
	11	Jimenez, Liz, 1993-1995
	12	Kariker, Cindy, 1994
	13	Maricopa County Community College District, 1994
	14	Osier, Kenneth, 1994
	15	Phillipi, Miklos, 1994
	16	Spaulding, Steve, 1994
	17	Treat, David, 1994
	18	Young, Bill, 1994
	19	Barba, Robert, 1994-1995
	20	Casas Adobes Baptist Church, 1994-1995
	21	Chesnut, Teresa, 1994-1995

	22	Haugen, Susan, 1994-1995 [Includes photographs and negatives]
	23	Hortop, Cologne and Howard, 1994-1995
	24	Paradise Valley School District, 1994-1995
	25	Rehabilitation Service Center, 1994-1995
	26	Sunrise Preschools, Inc., 1994-1995
	27	Yetter, Richard, 1994-1995
	28	Assistive Technology Library of Alaska, 1995
	29	Buckingham Exceptional Student Center, 1995
	30	Center for Applied Research Technology, 1995
	31	Fiesta Pediatric Therapy, 1995
	32	Hacienda de los Angeles, Inc., 1995
27	1	Harrison School District, 1995
	2	Levine, Robert, 1995
	3	Orange County Public School District, 1995
	4	Stapley, Junior High School, 1995
	5	Druecker, Chris, 1996
		SERIES 6: PHOTOGRAPHS AND SCRAPBOOKS, 1987-1995
29		Subseries 1: Photographs and negatives, 1987-1995
		Sub-subseries 1: Administration, circa 1988-1995
		Unidentified people and buildings, circa 1988
		Board meeting, 1992
		Installation, 1994
		Office photographs, 1994
		Investment Reception, 1994 September
		Manufacturing process, 1995 [Includes negatives]
		Sub-subseries 2: Promotional, 1987-1995
		Safko, Lon, 1987-1991
31	2	Oversized promotional photographs, circa 1992
29		Jimenez, Liz, circa 1993 [Includes negatives]
		Table Display, circa 1993
		Television interview with Liz Jimenez, 1993
		Van Fowler, Skipp, circa 1991-1994
		Halwood, Franklin, 1994 September 16 [Includes negatives]
		Demonstration Unit, 1995 February 3
		Tiffany, 1995 February 10
		Arizona Science Center, 1995 August 6
		Sub-subseries 3: Demonstrations and trade shows, 1988-1995
30		New York Medical University, 1988
		Veterans Administration Hospital, 1988 May
		Unidentified trade shows, 1990-1994
		Nashville, Tennessee Trade Show, circa 1992
		Beal, John, circa 1994
		Safko Sales Presentation, 1994
		Distributor Show, 1994 March 4
		Anaheim Trade Show, 1994 May
		Florida Trade Show, 1995 March
		International Conference on Technology and Education, 1995 March
		Unidentified trade show, 1995 March 18
		Boston, Massachusetts Trade Show, 1995 May 31
		Sub-subseries 4: SoftVoice and the SenSei System, 1988-1995
		SoftVoice with lamp modules, circa 1988
		Comporter, 1988 November 28

		Product photographs, 1989 March
		HCC Machine, circa 1992
		Computer screens, 1991-1995
		Pendulum switches, circa 1994
		Puff-Stick on a Telescopic Platform, circa 1994
		Product photographs, 1994
		Product photographs, 1994 May
		SenSei products, 1995 February 3
		Subseries 2: Scrapbooks, 1986-1994
31	3-7	Scrapbook One, 1986-1994
27	6	Photocopy of Scrapbook One, 1986-1994
	7	Pins, 1986-1994
32	1-3	Scrapbook Two, 1989-1992
27	8	Photocopy of Scrapbook Two, 1989-1992
	9	Scrapbook loose material, 1991-1993
		SERIES 7: AUDIOVISUAL MATERIALS, 1986-1996
		Subseries 1: Audio cassettes, 1991-1994
	OTC 911.1	SenSei Script, 1991 January 15
	OTC 911.2	On a Roll Lon Safko interviewed by Greg Smith, 1994 February 27
	OTC 911.3	Lon and Liz on KTWC with Lisa Genult, 1994 June 25
28	OTC 911.4	Liz Jimenez with Pat Rossman KTWC Phx 103.5 FM, 1994 June 25
		Subseries 2: Audiovisual tapes, 1986-1996
33	OV 911.1	Apple commitment Education Access Original, circa 1986
	OV 911.2	SoftVoice Studio Original, 1986 April
	OV 911.3	KNDU Tri-Cities SoftVoice II Original, 1987 April 10
	OV 911.4	SoftVoice II Yakima Studio Original, 1987 May
	OV 911.5	SoftVoice Video Manual Original, 1987 June
	OV 911.6	SoftVoice Video Manual, 1987 July 30
	OV 911.7	Interview KNDU-TV "Tri-Cities Today, 1987 October 2
	OV 911.8	Tradeshow, 1987 November 1
	OV 911.9	SoftVoice Demo, 1988 May 24
	OV 911.10	SenSei, 1988 May 24
	OV 911.11	SenSei Computer Solutions for the Handicapped Demo, 1988 May 24
	OV 911.12	SenSei NBC-ABC, 1988 August 9 and 1989 March 21
28	OV 911.13	TeleNova computer-based worksites "The possibilities of Technology, circa 1990
33	OV 911.14	Apple Computer Independence Day, 1990
	OV 911.15	SenSai Computer KVOA Tucson, 1990 May 3
34	OV 911.16	SenSei Demo Arizona State Dept. Vocational Rehab, 1990 December 19
	OV 911.17	SenSei Demo Original, 1991 January 15
	OV 911.18	Apple Seminar, 1991 April 24
	OV 911.19	SenSei Demo Apple Seminar, 1991 May 15 and June 25
	OV 911.20	SenSei Demo Apple Seminar, 1991 May 15 and June 25
	OV 911.21	Safko Present TeleNova Original, 1992 April 10
	OV 911.22	The SenSei System, 1993
	OV 911.23	ADA Washington DC, 1993 July 26
	OV 911.24	SenSei Video Original Keith Ritchie Draft, 1993 September 9
	OV 911.25	High Tech Shower, 1994
	OV 911.26	High Tech Shower, 1994
	OV 911.27	IT 5, 1995 February 14
	OV 911.28	Innovative Thinking Conference "Getting the Light Bulb to Click, 1995 May 29
	OV 911.29	The SenSei System, 1996



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